

FACT SHEET

Demonstrating the Economic Value of Collin College

2015

Collin College creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, community members, and taxpayers. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, the study calculates the benefits to each of these groups. Results of the analysis reflect Fiscal Year (FY) 2012-13.

INCOME CREATED BY COLLIN COLLEGE IN FY 2012-13 (ADDED INCOME)

\$96.8 MILLION Operations spending impact
\$59.1 MILLION Impact of student spending
\$372.6 MILLION Alumni impact
\$528.5 MILLION Total impact

IMPACT ON BUSINESS COMMUNITY

During the analysis year, Collin College and its students added **\$528.5 MILLION** in income to the Collin College Service Area economy, approximately equal to 0.8% of the Gross Regional Product. The economic impacts of Collin College break down as follows:

Operations spending impact

- Collin College employed 2,407 full-time and part-time employees in FY 2012-13. Payroll amounted to **\$82.6 MILLION**, much of which was spent in the Collin College Service Area to purchase groceries, clothing, and other household goods and services. The college spent another **\$63.2 MILLION** to support its day-to-day operations.
- The net impact of college payroll and expenses in the Collin College Service Area during the analysis year was approximately **\$96.8 MILLION** in added income.

Impact of student spending

- Around 37% of students attending Collin College originated from outside the region. Some of these students relocated to the Collin College Service Area and spent money on groceries, transportation, rent, and so on at regional businesses.
- The expenditures of students who relocated to the region during the analysis year added approximately **\$59.1 MILLION** in income to the economy.

Alumni impact

- Over the years, students have studied at Collin College and entered or re-entered the workforce with newly-acquired skills. Today, thousands of these former students are employed in the Collin College Service Area.
- The accumulated contribution of former students currently employed in the state workforce amounted to **\$372.6 MILLION** in added income during the analysis year.

JOB EQUIVALENTS BASED ON INCOME

Job equivalents are a measure of the average-wage jobs that a given amount of income can potentially support. They are calculated by dividing income by the average income per worker in the state. Based on the added income created by Collin College, the job equivalents are as follows:

Operations spending impact = **2,554** job equivalents

Impact of student spending = **814** job equivalents

Alumni impact = **6,777** job equivalents

Overall, the added income created by Collin College and its students supported **10,145** job equivalents.

FOR EVERY \$1 SPENT BY...

STUDENTS	<p>\$3.70</p> <p>Gained in lifetime income for STUDENTS</p>
COMMUNITY	<p>\$13.70</p> <p>Gained in added state income and social savings for the community</p>
TAXPAYERS	<p>\$4.20</p> <p>Gained in added taxes and public sector savings for TAXPAYERS</p>



RETURN ON INVESTMENT TO STUDENTS, THE COMMUNITY, AND TAXPAYERS

Student perspective

- Collin College's 2012-13 students paid a total of **\$48.3 MILLION** to cover the cost of tuition, fees, books, and supplies. They also forewent **\$276.4 MILLION** in money that they would have earned had they been working instead of learning.
- In return for the monies invested in the college, students will receive a present value of **\$1.2 BILLION** in increased earnings over their working lives. This translates to a return of **\$3.70** in higher future income for every \$1 that students invest in their education. The average annual return for students is **15.6%**.

Community perspective

- The community as a whole in Texas will receive a present value of **\$6 BILLION** in added state income over the course of the students' working lives. The community will also benefit from **\$86.9 MILLION** in present value social savings related to reduced crime, lower unemployment, and increased health and well-being across the state.
- For every dollar that the community spent on Collin College educations during the analysis year, society will receive a cumulative value of **\$13.70** in benefits, for as long as the 2012-13 student population at Collin College remains active in the state workforce.

Taxpayer perspective

- In FY 2012-13, state and local taxpayers in Texas paid **\$101.3 MILLION** to support the operations of Collin College. The net present value of the added tax revenue stemming from the students' higher lifetime incomes and the increased output of businesses amounts to **\$400.1 MILLION** in benefits to taxpayers. Savings to the public sector add another \$26.2 million in benefits due to a reduced demand for government-funded services in Texas.
- Dividing benefits to taxpayers by the associated costs yields a **4.2** benefit-cost ratio, i.e., every \$1 in costs returns \$4.20 in benefits. The average annual return on investment for taxpayers is **12.7%**.